SolPrint Contract Pricing

The SolPrint Contract Pricing module de-skills the estimating process and allows automation to be introduced where applicable.

Client specific Price Scales are entered into the system with extensive options enabling all historical customer pricing rules to be captured.

Imposition Rules define the production methods used based on product, size, material, colours, pagination and run length.

The user enters high level requirements such as number of pages for cover and text, materials, colours, quantity and the system will automatically work out the imposition, calculate the estimated costs and apply the customer specific pricing rules.

For a similar job undertaken for two clients the estimated costs would be the same but the client specific pricing would be automatically applied showing the profitability on a job-by-job basis.

SolPrint de-skills the process allowing for it to be automated with inputs from Spreadsheets, XML files, manual entries via the Customer portal or through the internal contract estimating and job creation screens.

One client to have benefitted from the Contract Pricing module is Ashford Colour Press and Customer Service Manager Eddi Oliver explains *"The simplified Contract Pricing module is saving us time in raising new work and most importantly delivering accurate invoices. Clients are sending us orders via Spreadsheets and we are importing them into the system saving a tremendous amount of time while eliminating keystroke errors"*

The company's management trio of Managing Director Rob Hutcheson, Production Director Allan Gray and Sales Director Mark Jones oversee a growing workload of educational books, legal and training manuals for most major publishers. "*SolPrint delivered as promised and we believe that this system provides us with a competitive advantage in this industry"* says Rob Hutcheson.

If you would like to find out how SolPrint can help streamline your business processes please contact us on sales@solprint.co.uk or call 020 7978 0113.