

NEWS RELEASE

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Paper Price Integration

i-teba SP Ltd. , developers of SolPrint MIS for the Printing Industry is pleased to announce that SolPrint users can integrate with their specific Howard Smith Paper Group price catalogue. The printers can download and automatically update all of their Howard Smith Paper prices at the touch of a button. Furthermore, when the quote is converted to a job the SolPrint user can Purchase the paper required for the specific job mixing pallets and reams to obtain the optimal purchase value.

Paper Price Updates

Beginning today users can obtain Automatic Paper Price Updates for use in accurate print estimating / costing. As paper prices continue to change in these turbulent times, it is essential that printers use current and accurate paper costing to maintain their profitability. Entering paper price updates used to be a time consuming process that required the printer to review paper pricing and make manual or general updates as needed.

By integrating directly to a user's specific HSPG paper price catalogue, SolPrint is able to check for paper price updates and if available download and update the paper pricing. SolPrint reports on the price changes and notifies the user of any obsolete stocks.

In SolPrint a user maintains Estimating paper costs and Production paper costs – both areas of the system can be updated using these integration tools.

Electronic Paper Ordering

Using SolPrint's integrated purchasing system the buyer is notified of stock requirements for all new jobs. The buyer has the ability to review live stock levels and commit paper from stock or purchase new stock as required for orders. Using the integrated ordering process the buyer will simply place an order and SolPrint will make up the order based upon the best pricing from that catalogue. The system will use both Pallet and Ream rates to obtain the best price for the quantity required. The completed order is sent via XML to Howard Smith Paper Group. They respond immediately to let the user know that the order has been received. That notification is followed up with a confirmation email from Howard Smith containing the delivery information.



Registered office
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Company registration number 02709209 Registered in England and Wales

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What others say...

"We are all looking for ways to cut costs and streamline operations, this integration is an excellent example of how a completely integrated MIS system makes a positive contribution to the bottom line! With the press of a button we can send an order to Howard Smith and they respond electronically with an order confirmation and status email. Our customers are asking us to interact electronically with them and they are pleased to know that we are already integrated with our key suppliers. At the same time, we are updating our Paper Prices used in Estimating and Production ensuring that we are pricing with live information", says Mark Kennett, Finance Director, Henry Ling Limited

"This integration is helpful to us in supporting the needs of our customers and allows us to continually develop online tools to help our customers manage, promote and grow their business online. It's a win-win solution", says Rob Botterill, Head of Ecommerce for Howard Smith Paper Group.

About i-teba SP Ltd.

i-teba SP Ltd is an IT Product and Services business that has been established for 20 years.

The main product, SolPrint, is a Management Information System designed specifically for the Printing Industry. The product is established as one of the leading systems available in the UK with an excellent list of clients.

i-teba also provides bespoke development and consultancy work using both their London based staff and via an established Offshore partner in Pakistan.

For more information please visit www.solprint.co.uk; www.iteba.com



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