



Salesrep XN

The Salesrep XN module provides the sales team with real-time access to all relevant sales data while on the road via a laptop or mobile device.

With extensive Prospecting/CRM functionality the sales person can maintain their client details, schedule calls / follow up actions, view current Quotes, Work in Progress or Completed / Invoiced jobs.

With options to print/email quotes, copy previous work for repeat or similar orders and acknowledge acceptance of work on behalf of their clients the sales person has all the tools available to optimise their sales efforts.

Graphical Product Catalogues help to simplify the process when entering new enquiries and ensures the correct details are collected. Depending on the type of work either the estimate can be automatically calculated from the details provided or a Request For Quote submitted for the commercial team to respond.

As an integral part of the main SolPrint Management Information System client data is common to all areas of the business eliminating any duplication of data entry and ensuring all information is shared.

With the SolPrint Outlook module emails can be passed directly to/from Outlook into the Prospecting/CRM actions so a complete record of communications is retained.

All these options are driven from user defined profiles giving control and flexibility when configuring your system.

Why not contact us now for a no obligation demonstration where we can show you how the SolPrint Management Information System could be implemented within your operation.

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