

NEWS RELEASE

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Contact:
Mike McLain
Mike.McLain@solprint.co.uk

i-teba SP Limited
Penhurst House, 352-356 Battersea Park Road, London SW11 3BY
Phone: 020 7978 0113
Fax: 020 7978 0115
www.solprint.co.uk

Ashford Colour Press Goes Live with SolPrint!

After a thorough implementation program managed by i-teba, Ashford went live with SolPrint on the first of October 2009. All quotations, work tickets, invoices, delivery notes, stock control, purchasing, dispatch, and full accounts went live together. With the assistance of SolPrint consultants' Ashford Colour Press has a functional ERP/MIS linking all elements of the business together electronically for the first time.

"Overnight we combined several disparate systems into SolPrint by importing live jobs, outstanding quotations, customer price scales, stock and full accounts" says Peter Griffin, MD i-teba SP Ltd.

Rob Hutcheson, ACPs Managing Director, says *"the implementation process was well managed by i-teba enabling Ashford to roll out a complete ERP system while at the same time running a growing company. This huge transformation was handled effectively by i-teba which was a welcomed action following a failed implementation with a prior MIS."*

"The simplified Contract Pricing module is saving us time in raising new work and most importantly delivering accurate invoices" say Eddi Oliver – Customer Services Manager. *Clients are sending us orders via Spreadsheets and we are importing them into the system saving a tremendous amount of time while eliminating keystroke errors,* says Eddi.

The company's management trio of Managing Director Rob Hutcheson, Production Director Allan Gray and Sales Director Mark Jones oversee a growing workload of educational books, legal and training manuals for most major publishers. *"SolPrint delivered as promised and we believe that this system provides us with a competitive advantage in this industry"* says Rob Hutcheson.

Ashford Colour Press has 110 staff that specialises in book production, litho and digital work. Ashford Colour Press was founded in 1980 and started life as a digital house. It moved to its present Fareham Reach, Gosport business park site in 2000 and since then has expanded to 60,000 sq ft overall.

"With this new solid foundation in place Ashford is ready to reap the benefits of a fully integrated ERP system", states Peter Griffin. i-teba SP Ltd is a longstanding supplier of MIS/ERP systems with over 18 years experience supplying to the UK Print Market. With notable clients in Web, Sheet, Litho, Labels, Digital and Print Management SolPrint offers extensive and flexible functionality.

For more information please visit www.solprint.co.uk.



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i-teba sp limited, 16 Churchill Way, Cardiff CF10 2DX
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